

Media & Communications Ltd is a highly successful Worthing based company established in 1995. We are a specialist communications hardware supplier with an enviable reputation in our industry.

With outstanding organic growth year on year, and an ever-expanding portfolio we are now looking to grow our account management team.

We have a strong track record of staff retention, so this is an exciting opportunity to become part of a highly successful division.

THE ROLE

Our account managers look after a range of business and public sector customers, some over many years, others through the lifetime of specific projects. We have a wealth of data accumulated from our online presence.

Our sites include Best4systems, Best4headsets, Best4safety, and various other EU entities. We expect successful candidates to be hitting and exceeding targets within 6 months.

WHAT WE OFFER SUCCESSFUL CANDIDATES

- Starting salary of £30K – OTE £58K with uncapped commission
- In house and external training as applicable
- Progression to brand management and areas of specialization
- Company and manufacturer lead incentives programs
- Sociable, friendly and diverse team.

OUR IDEAL CANDIDATE

- Driven and motivated with a proven track record of hard work and success
- Excellent communication skills, confident and positive attitude
- Genuine commercial acumen
- Eager to embrace, build and retain a portfolio of accounts